



*These changes will be effective in all states **except**:

In October 2020, NCCI introduced a new classification, 8720C, to better reflect job site salespersons and estimators in the construction industry. For policies effective February 1, 2024 and after, we'll change all* construction policies with 8742 class codes to 8720C to reflect salespersons on a job site.

If you have a construction policy that qualifies for the use of 8810 or 8742 for salespersons, please complete this form for each worker and submit it via email to service@berkleynet.com.

CA (8742), DE (951), MA (8742), MI (8742), NJ (8742), NY (8742) and PA (951) Years in current position: Name of worker: Does the worker perform estimates, prepare bids or operate as a salesperson for the business? If yes, does the employee travel to the potential job site or location? Yes No If no, provide detailed description of how the job is performed. Names, titles and detailed job duties of employees, contracted labor and subcontracted labor directly managed or supervised: Does the worker perform labor duties on the construction site to assist the crew or complete a project? Yes No At other jobs or locations, would the worker be properly assigned to classification code 5606 - Contractor -Project Manager, Construction Executing, Construction manager, or Construction Superintendent? Yes No Name (Print) Signature Date